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SAVE THE DATE!

58th Annual ISU - Shade Tree Short  
Course & INLA Tradeshow

February 25-27, 2014  
Scheman Building, Ames, IA

Call to reserve your room at the  
Hilton Garden Inn today!  
Ask for the INLA room block.

1325 Dickinson Ave, Ames, IA 50014  
(515) 233-8000



For more information on exhibiting at the 2014 Show or to view the exhibitor prospectus please go to:

<http://iowanla.org/2013/10/inla-convention-trade-show-isu-shade-tree-short-course/>

Attendee information for the ISU Shade Tree Short Course program will be available soon on the Iowa State website.

**Mike Kintner Named IDALS Emerald Ash Borer & Gypsy Moth Outreach and Regulatory Entomologist**

I am thrilled to announce that effective Friday, November 8, IDALS regional entomologist Mike Kintner transitions into a new role for the Iowa Department of Agriculture & Land Stewardship (IDALS). Mike will be the IDALS emerald ash borer (EAB) and gypsy moth (GM) outreach and regulatory entomologist. This is a new position in IDALS, as we've passed the tipping point and tracking and dealing with these two insects is a full-time job. Mike will work out of the Quad Cities area, covering eastern Iowa.

Mike will work directly with industry and persons in need of regulatory assistance, as well as follow up on citizen calls concerning suspect trees.

Mike has been with IDALS since 2008, covering

the southwest region, providing nursery inspections, phytosanitary certificates (export certification), and a host of other duties including European corn borer compliance activities, greenhouse inspections, gypsy moth survey, etc. Mike is well versed, with a degree in Horticulture from Iowa State University and eight years of experience in private industry before joining IDALS in 2008.

You can reach Mike by phone at 515-745-2877 or email: [Mike.Kintner@IowaAgriculture.gov](mailto:Mike.Kintner@IowaAgriculture.gov)

If you have any questions, concerns please feel free to contact Mike or myself. Welcome Mike!!

**Robin D. Pruisner**  
[Robin.Pruisner@IowaAgriculture.gov](mailto:Robin.Pruisner@IowaAgriculture.gov)

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## 2014 INLA Dinner/ Scholarship Auction

February 26, 2014  
Reiman Gardens (ISU)

### Schedule of Events:

- 5:00 – 6:30 pm**    **Hospitality Reception** (Silent Auction Begins)  
(Entertainment by Dan Jones of the Bobcats)
- 6:30 – 7:15 pm**    **Dinner** (Catered by Olde Main Brewery)
- 7:15 – 7:45 pm**    **Announcements and Awards Ceremony**
- 7:45 – 8:45 pm**    **Live & Silent Scholarship Auction**
- 8:45 – 10:00 pm** **Entertainment** (Dan Jones of the Bobcats)

Plan to attend the annual INLA Dinner/ Scholarship Auction to be held February 26 at Reiman Gardens for a fun and relaxing evening. It is a great time to unwind after a long day at the INLA Trade Show and Iowa State Shade Tree Short Course at Scheman Building and network with others in the industry. There will be an open bar during the hospitality reception with entertainment provided by Dan Jones of the group Bobcats from the Des Moines area. The Silent Auction will also begin during the Reception. Please purchase a ticket for the dinner that will be catered by Olde Main Brewery in Ames to continue with the eventful evening and support the INLA and the Scholarship Program.

After dinner we will recognize our INLA Award Winners and our 2014 Scholarship Recipients in a short program before we start our Live Auction with our enthusiastic Auctioneers and a rewarding lineup of items to bid on and raise money for our Horticultural Scholarships. You will not be disappointed with the entertainment of our Auctioneers and the items available for bidding. You can then they stay around and relax with entertainment provided by Dale Jones and open bar before heading to your hotel and preparing for the final day of the INLA Trade Show/ & ISU STSC.

This event is important to the INLA in raising funds to continue providing Scholarships to students in the Horticultural Field at Iowa State University and Community Colleges across Iowa. We provide at a minimum of four scholarships per year plus up to ten STSC Registrations for horticulture students in Iowa.

We would like to thank all our Sponsors and Donors that have made this event successful for more than twenty years. Please plan on attending and donating to this worthy event again in 2014 to support our industry in Iowa and the people to keep it moving forward into the future. So, please come with deep pockets and get ready for an exciting evening!

**Contact:** Iowa Nursery & Landscape Association  
Joan O'Brien  
900 Des Moines Street  
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515-262-8323 or joano@agribiz.org

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## 25 Counties In Ash Borer Quarantine

*By: Global Gazette*

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Officials with the Iowa Department of Agriculture and Land Stewardship have quarantined 25 counties in Eastern Iowa to help prevent the spread of the Emerald Ash Borer (EAB). There have been confirmed EAB infestations in four Eastern Iowa counties.

"This regional quarantine is designed to help prevent the spread of this destructive insect while hopefully allowing businesses to continue to function," Iowa Secretary of Agriculture Bill Northey said. "This quarantine is established to make sure that any ash products that leave these counties do not spread the pest."

The regulated articles under the quarantine include EAB at any living stage; entire ash trees; firewood of any hardwood species; any cut or fallen material of the ash; non-heat treated ash lumber with either bark or sapwood attached; and hardwood wood or bark chips larger than

one inch in two dimension.

The quarantine orders that the regulated articles cannot be moved from a county included in the quarantine unless a permit has been issued by either the Iowa Department of Agriculture and Land Stewardship or USDA Animal and Plant Health Inspection Service (APHIS), or if the article has been treated to exterminate any pests under the supervision of USDA and the Iowa Department of Agriculture and Land Stewardship.

Counties in the quarantine are Winneshiek, Allamakee, Fayette, Clayton, Buchanan, Delaware, Dubuque, Linn, Jones, Jackson, Clinton, Johnson, Cedar, Scott, Keokuk, Washington, Muscatine, Louisa, Wapello, Jefferson, Henry, Des Moines, Davis, Van Buren, and Lee.

A full copy of the quarantine can be found at [www.iowaagriculture.gov](http://www.iowaagriculture.gov) under the "Hot Topics" section.

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## Firewood Business Thrives During Battle with Emerald Ash Borer

*By: John David*

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While the battle against the Emerald Ash Borer is leading to an expanded quarantine, it's not stopping business from booming at a Jackson County sawmill.

The screeching saw tells quite a story.

"It's cutting the wood to length and then splitting it," said Derek Heiar.

It's slicing the way to Heiar's business, Iowa Firewood Products, in Preston, Iowa.

"It's crazy around here," he said.

They transform trees into safe firewood. After taking roots a decade ago, business tripled over the last two years.

"I would never have guessed it could be something like this," he said.

Long before the Emerald Ash Borer emerged, Heiar, now 30, started chopping wood in high school. These days, his eleven-person operation sells to big name clients like Home Depot.

"I would look for the origin of the wood, the county it came from, to see if it's USDA certified," he said.

It's a battle now against Emerald Ash Borer. That's why his wood spends time in kilns.

"It's going to reach a core temperature of 145 degrees for 60 minutes," he said.

Heat treatment kills bugs and makes it suitable for firewood.

"It makes us feel good knowing that we're helping to stop the ash borer from spreading," he said.

Most infestations start by people moving firewood, nursery plants or sawmill logs. That makes this business even more important.

"It could be a standing tree a week ago, and it could be packaged today," he said.

Crews turn out some 1,500 bundles each day. That fills eight semi loads every week.

It's a strategy to fight the Emerald Ash Borer while building a business.

"We're trying to slow the process of it spreading," he said. "This is what the state has to do."

Iowa Firewood Products plans to expand in the coming year. It will be moving forward on the cutting edge.

To view this article and the facilitating video please go to: [wqad.com/2013/11/05/firewood-business-thrives-during-battle-with-emerald-ash-borer/](http://wqad.com/2013/11/05/firewood-business-thrives-during-battle-with-emerald-ash-borer/)

# XYLEM LTD.

# Thank you!



This is the time of year where we all like to sit back and count our blessings - and we have much to be thankful for in 2013! Xylem Ltd and Golden Valley Hardscapes would like to thank you, our loyal customers, for a successful 2013. We all know that our success depends on our customers' success, so we congratulate YOU on a successful 2013, too!

Thank you for your continued patronage. We look forward to meeting with you in the coming months to discuss how Xylem Ltd and Golden Valley Hardscapes can best support your business.

May the season bring you health, happiness and promise for another successful year in 2014.

# Happy Holidays!

## **AGRIBUSINESS: Ash Borer, Stink Bug Infesting Iowa**

*By: Staff Writer - Agribusiness Report*

There are two significant insect pests cropping up in new areas across the state: the brown marmorated stink bug, and the emerald ash borer.

The brown marmorated stink bug is in 40 states, including Iowa, and damages both corn and soybeans. However current research is examining pest management.

Not so with the Emerald Ash Borer (EAB). It first showed up in Michigan, and within 20 to 25 years, it had covered the whole state short of The Upper Peninsula. Iowa is a little different from Michigan, with less forested areas, but EAB's capability to bring the timber industry to its knees prompted a 25-county quarantine earlier this month.

State entomologist Robin Pruisner says it's not just eastern Iowa, where timber is a larger part of the economy, that's threatened by EAB.

"It's not an are we going to get ash borer? It's when are we going to get ash borer?" says State Entomologist Robin Pruisner. She adds that it's not just a concern for eastern Iowa, where timber is a larger part of the economy than other parts of the state.



"Hopefully we can slow the spread of it, which would allow for landowners and municipalities to plan for it coming there. They can take a look at what we need to inventory their trees how many ash do they have, what are we going to do, do we want to start removing some now. How do we diversify some of our urban forests. And our goal right now is

to just give more time to landowners and cities to prepare and take actions.

To view this article and it's facilitating video please go to: <http://whotv.com/2013/11/12/agribusiness-ash-borer-stink-bug-infesting-iowa/>

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# Words of Encouragement on the Farm Bill

*By: Joe Bischoff - ANLA*

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On October 30th the Farm Bill Conference Committee held their first public hearing about the conference process. Nearly all of the forty-one conferees provided opening statements highlighting their priorities and concerns but the general theme was one of optimism and the need to see the process through to law.

The big obstacles to agreement remain the substantial spending differences between the House and Senate versions for the Supplemental Nutrition Assistance Program (SNAP) and some concerns by particular crop groups over the crop insurance provisions. However, an area of agreement, at least for the six conferees that addressed it, was encouragement for expanded funding for specialty crop programs. What made this particularly encouraging was the fact that the expressions of support came from both chambers and both parties.

The week before this first conference meeting the Specialty Crop Farm Bill Alliance (The Alliance), of which ANLA is an active member, submitted a letter to the House and Senate Farm Bill conferees reminding them of our specialty crop priorities and requesting their support for our programs during negotiations. Issues ANLA has often led on and, which are specified in the letter, include programs like Plant Pest and Disease Mitigation and Prevention, National Clean Plant Network (NCPN), Specialty Crop Research Initiative (SCRI) and Specialty



Crop Block Grants (SCBG).

In addition to expanded funding for these important programs, the letter reinforced the need for mandatory funding for SCRI and NCPN, a message that has been shared with legislators and their staffs during many face-to-face conversations. Mandatory funding would prevent funding gaps due to a simple extension of the Farm Bill or a continuing resolution, such as happened in fiscal year 2013.

Another theme expressed in the letter and conveyed during ANLA visits to Capitol Hill and USDA offices has been the need to maintain, and in some cases expand, the involvement of industry stakeholders in the review processes of grants and cooperative agreements. This interest is especially true in regards to SCRI and our support of the House language that

would put greater emphasis on funding industry priorities that meet a scientific meritorious threshold rather than funding interest science that may or may not meet industry needs.

ANLA and our partners in The Alliance are encouraged by the make-up of the House and Senate conference committees – largely agriculture focused legislators and are hopeful that a new Farm Bill will be signed into law before the end of the year.

To view The Alliance letter to the House and Senate conferees click [here](#)

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# Meanwhile, More Evidence that Immigration Reform Would Boost Economy

*By: Craig Regelbrugge*

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A new study and paper released by the Bipartisan Policy Center (BPC) find that immigration reform would bring significant positive impacts to the U.S. economy by growing the labor force, jumpstarting new residential housing construction and reducing deficits in the long-term. The analysis, [Immigration Reform: Implications for Growth, Budget and Housing](#), was designed to produce a complete and balanced assessment of immigration reform's economic and budgetary impacts.

The study looked at important data sets surrounding the immigration reform debate, including tax revenues, economic growth and the impact of government spending. The associated paper was authored by immigration analysts for BPC's Immigration Task Force. The task force is co-chaired by former Secretary of State Condoleezza Rice, former Secretary of HUD Henry Cisneros, and former Governors Haley Barbour (MS) and Ed Rendell

(PA).

"[This analysis] demonstrates that under almost every plausible approach, fixing our broken immigration system will benefit our economy. It also demonstrates that how Congress crafts reform matters to the overall economic performance," said the co-chairs of BPC's task force in a letter accompanying the study. "A balanced understanding of the costs and benefits of immigration reform is crucial to this process. We believe that it is both critical and possible to develop a bipartisan approach to immigration reform and hope that this analysis is helpful to achieving this goal."

"Regardless of how it gets done, immigration reform is a pro-growth policy that will raise growth, strengthen housing markets, and firm up our nation's finances," said BPC's Douglas Holtz-Eakin.

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## 2014 INLA Dues

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Dear INLA Members,

We began a new dues year as of July 1, 2013 and as you may have noticed the 2014 dues invoices have been sent out via USPS.

You may review/edit the forms sent to you regarding your membership and send back with payment or simply call the office, confirm your information and use credit card to complete your renewal process.

We look forward to a promising and exciting new year for our members and hope you will join us.

If you have questions please contact Joan O'Brien at [joano@agribiz.org](mailto:joano@agribiz.org) or by calling the office at 515-262-8323.



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### Thank you to Members Who Have Renewed Their Commitment to INLA!

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**INLA strives to promote certified Garden Center and Landscaping professionals, so thank you to the following INLA members who have already renewed their membership and paid 2013—2014 dues!**

**We appreciate your support of the Iowa Nursery and Landscape Association!**

**If you have not yet renewed your membership please keep your eye out for the second round of dues invoices which will be sent shortly. The following renewals have been received through 11-18-13.**

*\* Indicates an ICNP dues paying member.*

Bachman's Wholesale Nursery & Hardscape  
John Doekpe - Farmington, MN

Belle Plaine Nursery  
Luverne/Meg Wille - Belle Plaine, IA

Calcium Products, Inc.  
Brian Milam - Gilmore City, IA

Del's Garden Center  
\*\*Todd Brockshus - Spencer, IA

Del's Garden Center  
\*\*Robert Fullhart - Spencer, IA

Garden's Grace  
\*\*Anne Larson - Des Moines, IA

Iowa Outdoor Products  
\*\*Craig Westfield - Urbandale, IA

Iowa Outdoor Products  
\*\*Dustin Deeny - Urbandale, IA

Kirkwood Community College  
\*\*Shawna Moss - Cedar Rapids, IA

Monroe Truck Equipment  
Rick Nafzger - Monroe, WI

Peck's Green Thumb Nursery, Inc.  
\*\*Erica Phelps - Cedar Rapids, IA

Polk County Master Gardener  
Glenna Walker - West Des Moines, IA

MLS Landscapes & Design, Inc.  
Mark & Dana Klein - Granville, IA

Tremel Nursery, Inc.  
Kathy Tremel - Earling, IA